

Always one step ahead.
Innovation as a company philosophy.



Join us on our journey. Welcome to Schöck.

From page **4**

Mission. Vision.

Developing sustainability.
The Schöck Group offers solutions for better building and with its innovations, is always one step ahead.



From page **10**

Employees.

Supporting and challenging. Staff development as well as education and training are an important part of our corporate concept.



From page **14**

Safety & quality.

Think long, think with, think ahead.
Schöck will maintain its reputation as a technology leader going forward, with measures such as stringent quality management and a process of continuous improvement.



From page **18**

Service.

The right knowledge is decisive when it comes to creating effectiveness. Schöck satisfies its customers with its consultancy services and a complete service package - even on your construction site.



From page **22**

Internationalisation.

An idea conquers the world. Schöck systems are deployed around the world, tailored to the building requirements in the different international markets.



From page **26**

Products.

Planning and building without making compromises. The Schöck Group offers innovative building solutions for a wide range of structural, static and constructive applications.



Always one step ahead.
Innovative. Responsive. Proactive.





„Improving construction has been our vision for over 50 years. For that reason we develop, produce, and sell high-quality components which make work easier for our customers in planning offices, at prefabricating plants, and on site. We believe setting new standards means providing innovative solutions to achieve sustainable improvement in construction quality.“

Michael Schmitz, Director for Sales and Marketing

(from left to right) Dr. Harald Braasch, Michael Schmitz,

Thomas Stürzl

We develop more than just new products.
We develop our business as well.



Our future successes are built on the experiences of the past.

- | | | | |
|-------------|--|-------------|--|
| 1962 | Eberhard Schöck establishes the “Schöck Bautrup” Company. | 2003 | The HTE Module significantly improves the energy efficiency of the Schöck Isokorb® |
| 1983 | Revolutionary solution: Schöck Isokorb® for cantilever reinforced concrete components. | 2009 | The new generation Isokorb® XT is awarded the passive energy house certificate. |
| 1985 | The Schöck Tronsole® for impact sound insulation in stairwells. | 2013 | The new generation Schöck Tronsole® Type T receives technical approval. |
| 1997 | Schöck ComBAR®: Concrete reinforcement element made from glass fibre reinforced polymer. | 2015 | Isokorb® ID for aftermarket balcony fitting (new build) |



Developing sustainability. Whether for customers, staff, partners or suppliers, Schöck offers perspectives.

Having a good idea at the right time is one thing. Implementing it efficiently by providing services that are true innovations, that is something else entirely. Only perseverance and a huge commitment, extensive technical know-how and years of experience in the business can turn ideas into products that can be produced in quantity. And at Schöck, there is always another certain something behind each development: the will to create the better solution. The first Schöck Isokorb®, just like all other Schöck products are “solutions with a future”. And this is what has put Schöck amongst the innovation leaders for years and has kept them always one step ahead.

This is the reason why we as a company focus on values that facilitate innovative, safe and sustainable work. This approach includes strategic company management and consistent specialisation as a niche supplier. The high equity ratio safeguards the independence that we need, to be able to be active in the marketplace as an SMB with an international approach. The result is top-quality performance levels that make us the supplier of innovative building solutions for thermal and sound insulation of choice for our partners. With products that set standards around the world. With exemplary consulting competence. With a ground-breaking service offering. And with the security of a strong brand.

Our mission: Build simply better.
Our driving force: Problem-solving for our customers.



Three principles, one strong brand. Innovation, service and partnership are practiced and continuously developed, in combination with our staff.

Successful innovations don't happen by accident. At Schöck, they are created, from the initial idea, through production and right up to customer implementation. A fully structured idea and innovation management system involves all the staff and is a guarantee for the high level of innovation in the company. And, we don't carry out our R&D alone. In close partnership with colleges and research institutes, we are active both at a basic level and in applied research. One of the innovative principles of the company is reflected in the prizes for promising building innovations that are awarded by the Eberhard Schöck Foundation.



Forward-looking in everything we do. The guarantee for innovative solution and products of the highest quality is the latest technology. And people who know how to work with it and who champion its use.

“When it comes to advancing technical building solutions, we are at the same time the passenger and the driver. On the one hand, we develop products for applications that planners and architects are keen to implement. On the other, our developments form the basis for new possibilities in building. For many years, it has been normal practice for us to take on board the ideas and suggestions of our customers and to strive to achieve individual solutions.”

Dr. André Weber, Schöck ComBAR® development



**Attractive companies commit themselves to their staff.
Committed staff are attractive for a company.**



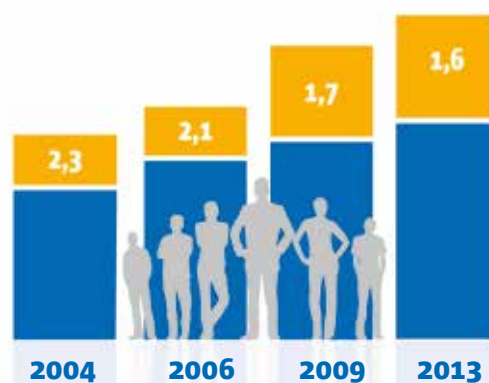
“For me, my work will always be more than just a job. At work, I want to demonstrate what I can do. At work, I want to make a difference. I want to achieve something. Also for me as a person. That is why Schöck is always going to be more than just an employer for me. The company gives me the possibility to shape my career and thereby a large part of my life, in the way that I want to. Therefore it is important for me to be able to rely on all my colleagues, whatever position they are in. And they on me. Of course.”

Martina Adams, Product manager

You only do things really well that you enjoy doing. Staff development at Schöck.



A career is born out of a desire to achieve. That is why at Schöck, it is obvious to us that we should not only be continuously developing products and services but that we should also be continuously developing our staff. Staff development is part of the added value for people, which provides the bedrock for the achievements of Schöck. At the same time, we promote a working culture that puts as much focus on treating each other with respect as it does on working as part of a team. In this way, we strengthen individual responsibility and entrepreneurial thinking. The very low levels of staff fluctuations, particularly with our specialists, is proof that our approach is the right one.



Staff satisfaction levels from staff surveys carried out between 2004 and 2013, where 1 is the highest achievable value.



Building up experience, transferring knowledge. Particularly now at a time of skill shortages, it is important for Schöck to give young people a career perspective. In the commercial just as much as in the technical area.

Supporting and challenging. Personnel marketing and employee development are more than just buzzwords for us. They are part of our commercial concept, which we use to maintain a constant level of performance for our customers and which we use, as we invest a lot of effort in supporting the professional development of our staff. This enables us to guarantee stability and continuity even in the most difficult economic times. Low staff turnover levels are proof that this concept is welcomed by our workforce, which today stands at about 750. And this figure looks set to grow.

Best in class with Schöck. The quality of the in-house education and training offered by Schöck can be seen in black and white. For example, through the “TOP JOB” award for excellence and quality in Human Resources. Or through the international “Investors in People in gold” certificate that commits us to providing regular development and qualification training for our staff. Or through the “Change through training” commitment that encourages measures to promote the building trades. And, promotion doesn’t stop at the factory gate. We are committed to the environment and culture, to sport and education.

When it comes to safety, we rely on just one thing: Our own high demands for quality.

“European industrial norms, building regulations and safety standards are all very well and good. And of course, all Schöck components and production processes comply with these specifications. But for us, these are just the minimum requirements. Just being good enough to comply with standards is not good enough for us. We want our customers to be able to rely on us completely. Today and in many years to come. And at the end of the day, building means creating something longterm, for the future. And we are making a contribution to this.”

André Rothmann, Steel processing



Safety & quality.



New ideas don't just improve our products. But also our workplaces.



In order to be successful in the marketplace, Schöck doesn't just invest in the quality of the products but also in the quality of the processes, e.g. with the EFQM model from the European Foundation for Quality Management.

Think long, think with, think ahead. Schöck wants to maintain its reputation as a technology leader going forward. For this reason, all products are developed and fine-tuned in collaboration with customers to ensure that they are ready for on-site deployment. And for this reason, it is not only the developers who are constantly called upon to make a critical appraisal of our own products and services. Any mistakes are turned into opportunities, which, through the application of a continuous improvement process (CPI), deliver sustainable improvements. Good ideas aren't just collected for the production but also for the commercial area. They serve to optimise not just production and customer care but also internal processes and service levels for our customers.



From small improvements to new corporate processes, our Continuous Improvement Process (CIP), ensures seamless customer procedures.

Strengths and weaknesses, opportunities and risks.

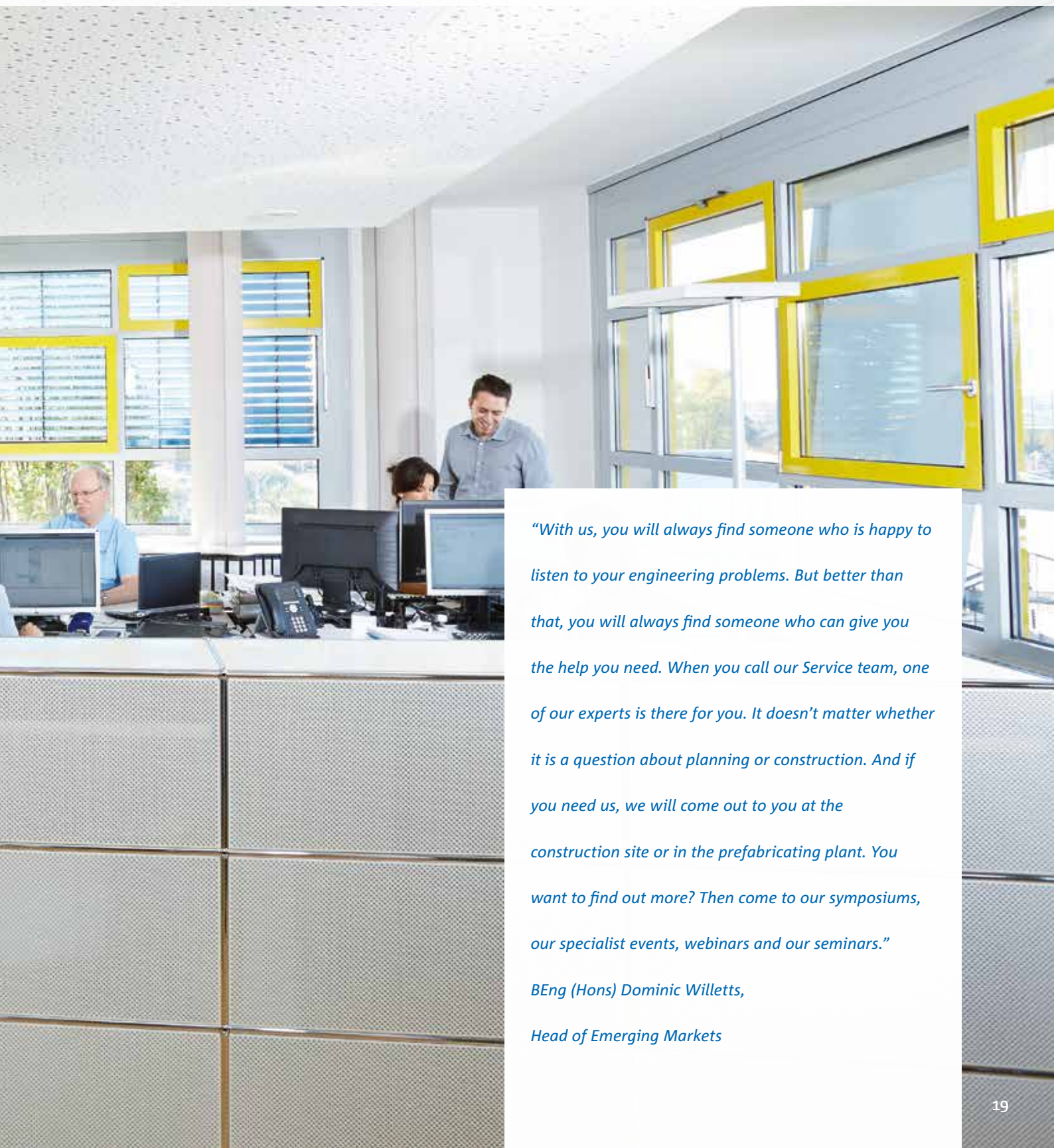
Success is good but it shouldn't cloud our vision of tomorrow. For that reason we make sure that a watching brief is kept on the Schöck company, also through objective evaluation. Internal audits, staff and team appraisals are tools for our strategic corporate planning. They give us key data for creating a holistic market strategy, for the alignment of the company structure, for the development of our business processes and for successful organisational development.

We always recognise what is special in what others might take for granted.

Whether it is a question of health and safety in the workplace, or the use of environmentally friendly production materials and processes or the regular DIN ISO certification procedures, we always make sure that these don't get treated as just part of the routine. Only in this way can we guarantee that the high quality demands of Schöck are implemented consistently and in detail. And only in this way can we discharge our responsibilities towards our customers through every single product we deliver. With no catches.

What can you expect from our service team?
The time to give you the right answers to your questions.





“With us, you will always find someone who is happy to listen to your engineering problems. But better than that, you will always find someone who can give you the help you need. When you call our Service team, one of our experts is there for you. It doesn’t matter whether it is a question about planning or construction. And if you need us, we will come out to you at the construction site or in the prefabricating plant. You want to find out more? Then come to our symposiums, our specialist events, webinars and our seminars.”

*BEng (Hons) Dominic Willetts,
Head of Emerging Markets*

Whether for planning or on-site: Our engineers are working for you.



The right knowledge is decisive when it comes to creating effectiveness. That is why for years, giving advice and service has been very important at Schöck. Every interested party and every customer is an opportunity for us to initiate the establishment of a fair partnership. Our goal is to improve building quality, simplify working processes, shorten construction times and create new possibilities. Delivery reliability, with delivery inside 24 hours in the case of stock items, is just as much part of this as the printed installation instructions or our expert application technology hotline.



Around the world, 71 engineers in development, marketing sales and application technology are waiting for your call.



The competence offered by the Schöck Company can be found wherever you need it. On site, in the planning office or in production. Wherever demanding building projects are being undertaken. That's what we understand as customer focus.

“It is not just with our application and design support that we continue to set new standards in the market. Take advantage of the know-how and the experience of our building engineers. For product advice or tailored object planning. For the presentation of new products or an introduction into the Schöck structural design and calculation software. Or download the free-of-charge calculation program, technical information or tender documentation.”

Ute Schroth, Product manager



Building practices differ all over the world.
We deliver the right solution for your project.

chöck

대한민국
大韓民國

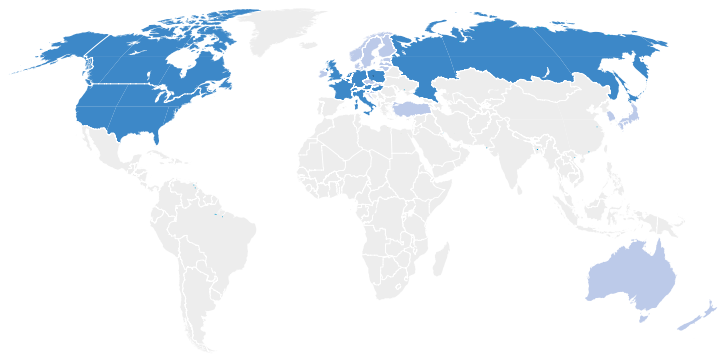
“Building goes on everywhere. But not everywhere is the same. Every country has its specialities. Whether this is building regulations, building practices or climatic conditions. Also the popularity of different building materials such as steel or cement differs from place to place. Thanks to our comprehensive range, we can react individually and flexibly to different customer requirements. The result: solutions and service levels that suit the different circumstances ideally.”

Bernd Wilhelm, Commercial Shipping

International business.



Embracing challenges with the pioneering spirit. Energy-efficient and cost-effective in new markets.



An idea becomes global. The Schöck Isokorb® is a global synonym for how good ideas can be deployed efficiently in practical applications. In Europe alone, over 10 million installations have been carried out in the last 25 years. One reason for the success of the Schöck Isokorb® is that there isn't just one Isokorb®. A total of around 12,000 standard versions have been developed for usage in cement, steel and wood, tailored to the requirements of the different international markets. And their significance is growing.

These days, our components are shipped to international customers in 30 markets. And this number is on the increase.



Innovative building solutions for the whole world. Wherever modern and efficient building practices are deployed and wherever there is a demand for thermal and sound insulation, reinforcement technology or balcony systems.

Unlimited know-how transfer. In many markets, structural solutions from Schöck have changed the way planners and construction companies work. And with their quality and safety standards, they have become the pacesetters for energy-efficient and convenient building. The fact that this know-how transfer is not just one-way, is demonstrated by the many ideas and suggestions that come back to Schöck from building sites around the world and that flow directly into the development of new solutions.

Schöck is everywhere. So that planners, architects, building workers and developers can benefit from the advantages of Schöck products wherever they are in the world, we are represented in strategically selected markets, either through subsidiary companies or through cooperation partners, giving us optimum customer focus. What is always very important for us in this respect, is that our partners are as equally well versed in the Schöck products as they are in the corresponding local requirements of our customers.



We offer thermal and sound-insulation solutions. So you can design with the future in mind.

“Building always means bringing many different things under one roof. The function that the building has to fulfil is just as much a part of this as the requirements in terms of energy-efficiency, comfort and safety. And also the style of the building and the budgetary limits that are imposed. It is good then when you have a partner at your side who, with fresh ideas and sophisticated technology, can open up room for design creativity and can make a lot of things a lot easier.”

Raphaël Kieffer, Managing Director Schöck France



All our products have one thing in common. They ensure sustainable building quality.



The Schöck Isokorb® is the load bearing thermal insulation element for the thermal separation of cantilever components and for the separation of cement and cement, cement and wood, cement and steel or steel and steel.

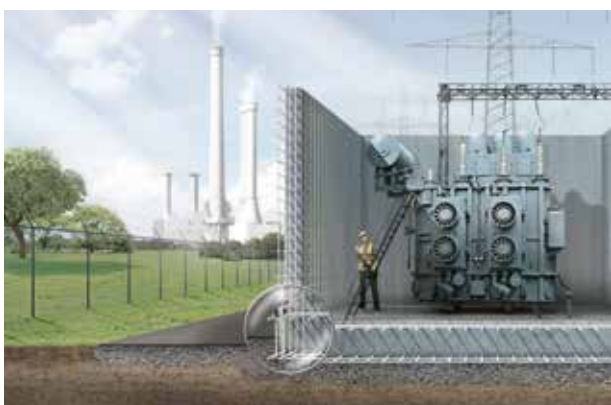
Planning and building without making compromises.

Whether with new build or as part of the existing building stock, the Schöck Group offers trendsetting building components and systems for a wide range of structural, static and constructive applications. The company's core competencies lie in high quality, ready-to-install solutions in the areas of thermal insulation and reinforcement technology for the construction site and in the prefabricating plant. The continuous further development of systems from

Schöck and the comprehensive service packages that are aligned with practical needs, offer our customers the security of deploying a sophisticated and highly economical technology that allows them to reinforce and enhance their own competitive position. For years, Schöck has been a driving force in the industry, for example with the Schöck ComBAR®. This reinforcement material, developed together with leading international research institutes, comes into its own wherever steel reaches its limits.



Schöck Tronsole® is the ready-to-install impact sound insulation system. Delivering cost savings and reliability, it fulfils all the requirements relating to impact sound protection in stairwells.



Schöck ComBAR® scores highly with its unique structure and material properties. Its biggest advantages over steel: higher tensile strength, corrosion resistant, non-magnetic, easy to machine and substantially lighter.



Schöck Novomur® is a thermal insulation and water resistant damp proof course block with which a high level of effective thermal protection can be reached at the building base.

At home in Baden-Baden. And welcome on site worldwide.



1 Apartments in Sandtorkai, Hamburg, Germany 2 Barras Bridge, Newcastle, UK 3 Passiv house, Linienstraße, Berlin 4 Residential building, Vienna, Austria 5 Forum Gold und Silber, Schwäbisch Gmünd, 6 Höllentalangerhütte, Grainau 7 Mercedes-Benz car dealership, Potsdam, Germany



8



9



10



11



12

8 Mercury City Tower at Moscow, Russia 9 Aluminium plant, Qatar 10 Dublin Airport, Dublin, Ireland 11 Olympia, London, Aquatics Centre
12 Gibas Numeriek BV, Almere, Netherlands

“The fact that you cannot actually see Schöck products once they have been deployed is certainly a pity, but it is also of course the right thing. Because only in this way can they provide the key for quality-improving solutions in the statically-constructive area of building. Around the world, architects, planners and developers profit from the many possibilities and the individual solutions that our products deliver. As examples of this, we have showcased some solutions here - from the ordinary to the extraordinary. Let yourself be inspired. By new ideas. By unusual solutions. By the successful marriage of cost-efficiency and living quality.”

Andreas Decker, Product manager



Schöck AG
Vimbucher Straße 2
76534 Baden-Baden
Tel. +49 7223 967-0
schoeck@schoeck.de
www.schoeck.com

